

# the summit



If there is one thing the recession has taught many businesses over the last couple of years, it is the importance of diversification, both in the type of services offered and geographical locations and Jumar has been no stranger to this.

Our Solutions Division has seen its partnership with OutSystems prove to be not only extremely complementary to our CA Gen business but has led to a pleasing number of opportunities for us in the Agile market.

Within our Resources Division we launched our new Flexible Managed Service late last year and already we have seen growth of 63% in this area of our business. We have also

appointed our first Country Manager for Australia to support our existing clients and manage the increasing growth in this area of our business.

We must also not forget our tried and tested automation products which have increased the value of our services to clients as well as saved them time and money.

Wendy Merricks  
Managing Director

## Latest News

### New Agile Service

In October 2009, we announced our partnership with OutSystems, provider of the industry-leading Agile Platform. Our relationship is aimed at expanding the benefits, market reach and opportunities for Agile development and deployments in Enterprise IT shops.

We will work together to provide a blend of leading systems and development expertise to enable the rapid and cost effective deployment of Java and .Net projects. Jumar conducted extensive testing and evaluation of the Agile Platform in



order to validate support for rapid integration with legacy applications, delivery of rich web based client interfaces and a model driven approach supporting Agile delivery methods.

The partnership was sealed on 18th March with our first joint Agile-in-a-Day Workshop, held in Stratford-upon-Avon. Twenty delegates

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## Latest News ●●●●●

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joined us for a 'hands-on' experience of the key benefits of Agile. Part of the Workshop was organised as a series of 'sprints' to simulate a project. Delegates also explored the benefits of Agile, including how to set the scope of a project with minimum requirements, delivering early and often, how to build trust between IT and the business as well as how to identify and overcome Agile pitfalls.

Following the success of our first Agile-in-a-Day Workshop more are planned for later in 2010. If you are interested in attending a future session please contact [marketing@jumar-solutions.com](mailto:marketing@jumar-solutions.com).

**Did you know...**

CA Gen manages the tax payments and collections in a number of European countries.

## Resources Go From Strength To Strength

**Despite the difficult economic times Jumar's Resources Division has seen a considerable upturn in its business.**

We have seen growth in both our contract and permanent businesses and over the last year not only have we employed an additional four staff in this area but we have maintained our 100% record in Resources staff retention.

"I believe that Jumar's unique style of doing business is largely to thank for our success over the last year," says

Julia Williams, Business Development Manager. "We focus on building a relationship with our clients that helps us to better understand their complex IT environments and requirements, resulting in us putting forward fewer but more appropriate candidates for each job."

Jumar's Flexible Managed Service, which was launched in the Autumn, has already shown itself to be increasingly popular and we have a growing number of clients who regularly benefit from the service.

## New Training Partnership For Jumar

**Jumar's latest partnership with Tassc Limited, a specialist training and consulting company, will provide training for the Unified Modelling Language (UML) and Business Process Modelling Notation (BPMN).**

With modelling techniques becoming standard as a means of supporting applications design, it is essential that both business and technical specialists understand how these processes work to ensure that requirements are communicated clearly and accurately.



The partnership means that we can now offer a range of proven, modular training courses from the experts at Tassc, designed to suit the specific needs of a variety of roles from business specialists through to project managers and technical specialists.

## Social Networking Sites



Jumar now has a variety of social networking sites that you can access to keep up with our latest developments:

**Linked In** – [www.linkedin.com/companies/jumar-solutions-ltd](http://www.linkedin.com/companies/jumar-solutions-ltd)

**Twitter** – [www.twitter.com/JumarSolutions](http://www.twitter.com/JumarSolutions)

**Facebook** – <http://bit.ly/JumarFacebook>

# Unlocking Valuable CA Gen Assets For Long Term Strategic Gain

**Jumar has been supporting Centrala Studiestödsnämnden (CSN), the Swedish Board for Study Support that approves and issues financial aid to Swedish students, since 2009.**

CSN are undertaking a major re-architecting exercise to modernise its STIS application, which supports most of its business processes, into a modern Service Oriented Architecture. STIS, written in CA Gen, is functionally rich and complex with over 8 million objects contained within a single CA Gen model.

Jumar was chosen to support CSN due to its extensive Component Based Development (CBD) experience and unique Project Phoenix automation tools which are specifically designed to support modernisation projects. The automation software is used to help determine the impacts of the various changes that are being made to the system and allow CSN to maintain control over the entire modernisation process. The tailored Project Phoenix software helps CSN to significantly accelerate the transition to the new architecture within reduced timeframes and budget.

The first phase of the modernisation project is the CBD program which splits the large, tightly-coupled STIS CA Gen model into multiple functional components. Jumar performed a Proof of Concept exercise for CSN, where both companies conceptually tested the CBD architecture and supporting

Project Phoenix automation tools. Following a positive outcome, the CBD transition project was approved and activity commenced in January 2009.

The initial three components were jointly transitioned by CSN and Jumar during 2009, with the original plan to implement the components into production later that year. However, due to CSN production release constraints the strategy was revised to move the components into production in conjunction with the business project releases (i.e. alongside functional change).

CSN originally planned to develop CBD transition knowledge in-house in order to save external costs. However, CSN recognised how much more cost effective it was to use support from Jumar specialists enabling its internal resources to focus on the business projects. That decision has subsequently been an important input to further planning and CSN has recently decided to outsource significant parts of the overall CBD transition process directly to Jumar to complete from their UK-based outsource development centre.

Jumar will start to transition a further four components for CSN in late May 2010. The new components will be consumed from the STIS application during the Summer and the deliverable CA Gen models returned to CSN for review in August 2010. CSN will perform QA and testing of the components and will deploy the new



components into the development environment in November 2010. In parallel with this, further preparation work will be undertaken to enable the next group of components to be transitioned by Jumar during the December 2010 – January 2011 timeframe. The entire CBD transition project will create a total of 25 components and is planned to complete in 2012.

CSN's Chief Architect, Örjan Carlsson says, "We have been delighted with the support provided from Jumar's consultancy team and in particular the value that is added with their Project Phoenix Automation. So far it has given CSN high impact change within timeframes and quality thresholds that would not have been feasible with manual methods."

CSN and Jumar will be jointly presenting at CA World 2010 during May.

## Forthcoming Conferences

### caWorld 2010

Jumar is involved in three presentations at the forthcoming CA World event in Las Vegas, Nevada, USA between 16th and 20th of May.

- **May 16th**  
09:00 – 12:30 – EC408SN  
Strategic Application of SOA using CA Gen
- **May 18th**  
15:45 – 16:45 – MG107SN  
Extreme Modernisation at CYTA
- **May 19th**  
13:45 – 14:45 – MG108SN  
CSN Case Study – Unlocking Valuable CA Gen Assets for Long Term Strategic Gain

Jumar is participating in CA's Virtual Trade Show which is happening during the whole month of May Mainframe Madness. To listen to our webcasts you can register at [www.ca.com/mmm](http://www.ca.com/mmm).

## Contact Us

If you are interested in finding out more about any of the articles you have seen in this newsletter please check our website, email us on [marketing@jumar-solutions.com](mailto:marketing@jumar-solutions.com) or call us on 0121 788 4550.

If you would like to unsubscribe from this newsletter please email [unsubscribe@jumar-solutions.com](mailto:unsubscribe@jumar-solutions.com) with your contact details.



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## Networking

Jumar held its first Resources Networking Breakfast event in February at Hampton Manor in Hampton-in-Arden.

Here members had a lively discussion on how to satisfy the demands of the business and balance competing stakeholder agendas.

Our next Networking Breakfast is scheduled for the early Autumn, if you would like to attend please contact [marketing@jumar-solutions.com](mailto:marketing@jumar-solutions.com).



## Starfish

You may remember from previous newsletters that Starfish is one of our partner charities. It was founded and is supported by successful individuals from the local business community.

These individuals give up their spare time to coach kids near to school leaving age, sharing their own experiences and success!

The Starfish Programme is designed to help kids make a good start in life after school regardless of their academic achievements.

Starfish founders Mike Ames and Wendy Merricks held a breakfast seminar to meet local business professionals keen to learn more about our work in the local community. Promoting the Starfish Programme across the UK and introducing more schools is our priority. If you are interested in becoming a Starfish Coach please contact us at [marketing@jumar-solutions.com](mailto:marketing@jumar-solutions.com).



Starfish  
'making the difference.'

Starfish has recently launched its new website, so please visit it and find out more about what they do at [www.starfish.org.uk](http://www.starfish.org.uk).